
Elliott C. Small Jr.

Director Technology Commercialization Center

Booker T. Washington Foundation

Elliott C. Small, Jr.
1515 Jefferson Davis Highway
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Arlington VA 22202

January 14, 1989

Ronald Terry Constant
Route 1, Box 85A
Boyd TX 76023

Dear Mr. Constant:

The following is a summary of my involvement with the Amectran EXAR-1 Electric Automobile:

4/78 Became director of the Technology Commercialization Center in Washington, DC, a U.S. Commerce Department funded program run through a contract with the Booker T. Washington Foundation: The purpose of the center was to assist companies which were minority owned and had innovative products.

6/78 Contacted Edmond Ramirez, president and founder of Amectran, which was one of the center's projects before my arrival

7/78 Visited Amectran, along with my assistant, Cheryl Matthews, as one stop in a series of visits to various cities in which the center was involved: We rode in the Pacer body prototype and were impressed with the performance.

8/78 Decided to make the EXAR-1 our number one project

1978-79 Pursued numerous leads for assistance for EXAR-1:

I recruited the assistance of Lillian Huff, a prominent political figure in Washington, DC. She began to generate interest in the EXAR-1 among people all over the country.

Among the members of the center's advisory council was Nichelle Nichols, the actress who was "Lieutenant Uhura" in the Star Trek television and movie series. Ted Lettes, the director of the commercialization program at the Department of Commerce, asked her to join the council after he met her while she was doing promotional work for N.A.S.A. She had only been to one council meeting in the past, but after learning from me about the EXAR-1, she became involved on an ongoing basis. She invited the

center and Amectran to visit her in Hollywood. At her request, Tom Mitchell, a business friend of hers who is known to many entertainers, made introductions for Amectran.

7/79 After investigating Amectran for over a year, I left the Technology Commercialization Center to become a vice president of Amectran: Shortly afterward, Ed Ramirez invited Lillian Huff to become a vice president.

1979-80 Procured loan guarantee commitments from Alex Mercure, Assistant Secretary of Agriculture, and from Juanita Kreps, Secretary of Commerce. Primarily with the assistance of Lillian Huff, we organized a reception for the company on Capitol Hill.

3/80-5/80 Spent one and a half months with other Amectran staff in Turin, Italy where the production prototype was nearing completion in the shop of Pietro Frua and then spent two weeks touring Europe for promotional photographs, etc. after the car was finished.

9/80 Witnessed the successful federal government test of the production prototype at the Ontario Motor Speedway in California

1980-1981 My confidence in the EXAR-1 and the many verifications that I had obtained in my earlier investigations led me to convince many of my relatives to invest in the project.

Current environmental problems have actually increased the need for mass production of the EXAR-1. It is fortunate that such a substantial solution is so readily available.

Sincerely,



Elliott C. Small, Jr.